



Note to Editors: *Small Arms Analytics & Forecasting's* Chief Economist Jurgen Brauer is available for interviews. Contact: jbrauer@SmallArmsAnalytics.com.

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January 2019 U.S. firearms sales increase year-over-year

(GREENVILLE, SC, USA & HALIFAX, NS, CANADA) – *Small Arms Analytics & Forecasting* (SAAF) estimates January 2019 firearm sales at 1,039,187 units, a year-over-year increase of 3.7% from January 2018. Likely single handgun sales (567,965) increased year-over-year by 2.5% and single long-gun sales (382,094) increased year-over-year by 2.4%. All other likely firearms sales (89,128) increased year-over-year by 19.9%. This includes so-called “multiple” sales where the allocation between handguns and long-guns cannot be determined from the data record.

SAAF's firearms unit sales estimates are based on raw data taken from the FBI's National Instant Criminal Background Check System (NICS), adjusted for checks likely to be unrelated to end-user firearms sales. The FBI's raw numbers (for January, some 2,150,322) cannot be taken at face-value as very large numbers of background checks are unrelated to end-user sales. For example, in January the state of Kentucky conducted about 290,000 so-called permit checks alone whereas end-user checks at firearms retailers likely amounted to just over 17,400 checks.

SAAF Chief Economist Jurgen Brauer comments that “with the exception of January 2016, likely U.S. firearms sales in January have been fairly constant at about one million units for the past six years. We expect firarms sales for all of 2019 to come in at about 13.5 million units.”

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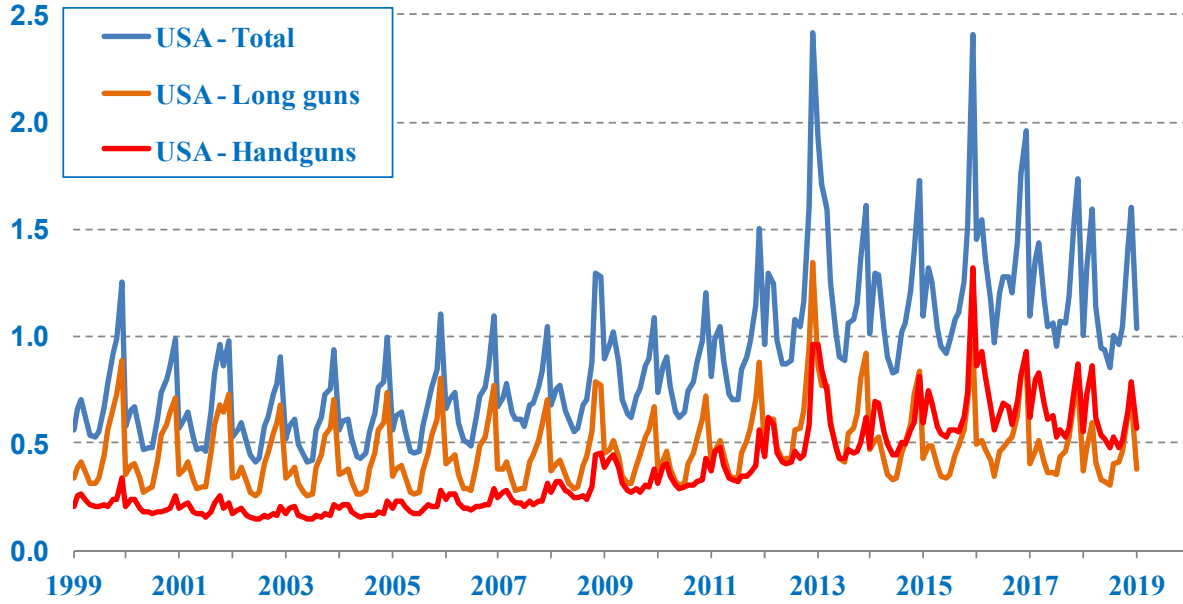
Chart attached: Approximate United States Firearms Sales (January 1999 to January 2019, in millions).

ABOUT Small Arms Analytics & Forecasting:

Small Arms Analytics & Forecasting (SAAF) is a research consultancy focusing on the business & economics of the global small arms and ammunition markets. Politically unaffiliated, SAAF is an independent, evidenced-based resource for industry, advocacy, research, and policymaking alike, as well as for financial analysts and members of the media. Among other services, SAAF produces forecasts of U.S. civilian firearms unit sales, nationwide and for most states. Small Arms AnalyticsSM and Small Arms Analytics & ForecastingSM are legally protected Service Marks of Small Arms Analytics & Forecasting. (Contact sales@SmallArmsAnalytics.com for sales and other information.)

Approximate United States Firearms Sales

January 1999 to current (in millions)



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