



Editors: *Small Arms Analytics & Forecasting's* Chief Economist Jurgen Brauer is available for interviews. Contact: jbrauer@SmallArmsAnalytics.com.

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U.S. firearms imports boom in 2020

(GREENVILLE, SC, USA & HALIFAX, NS, CANADA) – Not counting muzzle-loading or so-called military weapons, *Small Arms Analytics & Forecasting* (SAAF) estimates 2020 U.S. handgun and long-gun imports through September at 4.2 million units, a 36% increase over the same time period last year. Third quarter imports alone grew year-over-year by an astonishing 87%.

Third quarter imports sum to 1.8 million weapons, with 92% of that volume accounted for by the top-10 countries of origin. Filling about one-third of 2020 third quarter overall firearms demand in the United States, these countries are Turkey (nearly 430,000), Austria, Brazil, Croatia, Italy, Germany, the Czech Republic, China, Canada, and the Philippines (nearly 40,000).

Top-10 countries Handguns and long-guns	2020Q3
Turkey	428,126
Austria	385,804
Brazil	265,159
Croatia	156,400
Italy	117,995
Germany	90,811
Czech Republic	72,793
China	63,933
Canada	63,277
The Philippines	39,243
Total top-10	1,683,541
Total all countries	1,825,496

SAAF's firearms import estimates are based on raw data taken from records of the U.S. International Trade Commission (USITC). The raw data are difficult to interpret and different analysts may well arrive at somewhat different numbers.

SAAF Chief Economist Jurgen Brauer comments that "over the past several decades firearms imports have come to play an important role in the U.S. firearms industry's competitive landscape and brand names such as Beretta, Glock, Sig Sauer, and Taurus are well-established in the U.S. market. Imports through the third quarter this year already exceed those for the whole of 2019."

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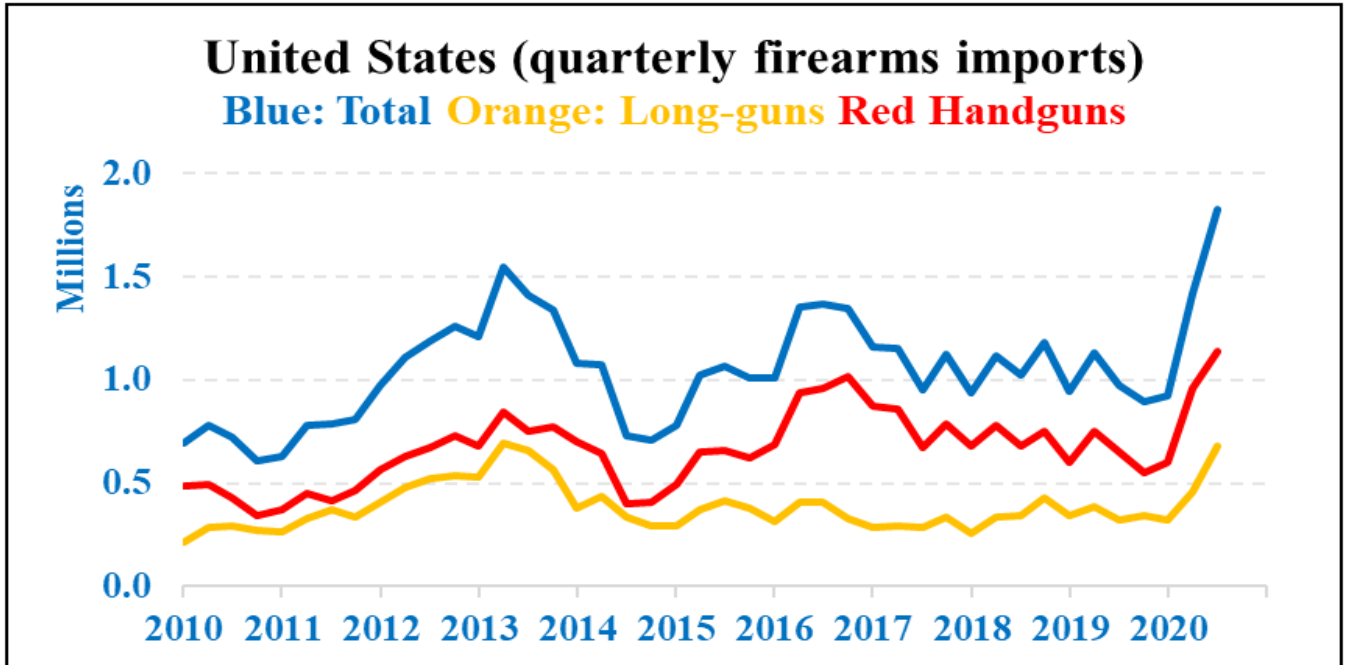
Chart attached: United States (quarterly firearms imports), 2010Q1 to 2020Q3.

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ABOUT Small Arms Analytics & Forecasting

Small Arms Analytics & Forecasting (SAAF) is a research consultancy focusing on the business & economics of the global small arms and ammunition markets. Politically unaffiliated, SAAF is an independent, evidenced-based resource for industry, advocacy, research, and policymaking alike, as well as for financial analysts and members of the media. Among other services, SAAF produces forecasts of U.S. civilian firearms unit sales, nationwide and for most states. *Small Arms Analytics*SM and *Small Arms Analytics & Forecasting*SM are legally protected Service Marks of Small Arms Analytics & Forecasting. (Contact sales@SmallArmsAnalytics.com for sales and other information.)

CHART 1



Source: SAAF-adjusted firearms imports (handguns and long-guns only; muzzleloaders and so-called military weapons excluded). Raw data taken from records of the U.S. International Trade Commission (USITC).

Notes: The first data point for each year is for that year's first quarter (e.g., 2010Q1).